



บริษัท ควอลิตี้เทค จำกัด (มหาชน)  
Qualitech Public Company Limited

ทะเบียนเลขที่ 0107550000220

ACC1/16-064

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August 10, 2016

**Subject:** Management Discussion and Analysis Quarter 2 Ending June 30, 2016  
**To:** Director and Managing Director  
The Stock Exchange of Thailand

Qualitech Public Company Limited and Subsidiaries hereafter refer as (The Company) would like to clarify the Company's operating results of the quarter 2/2016 ended June 30, 2016. The Company had the net profit of 12.16 million Baht, decreased by 12.73 million Baht or 51.14% from the same period in last year as following details.

- In this quarter, the total service revenue was 111.70 million Baht decreased from the same period in 2015 by 14.78 million Baht or 11.69%. The decrease is due to an effect of continual decrease in oil price. It leads to the recession in industries and cost cutting policy of clients. Additionally, the price competition is getting more intense and consequently lower quantity demand and services charge.
- Cost of service, selling and administrative expense were 98.73 million Baht decreased by 2.16 million Baht or 2.14%, year on year due to the lower service revenue which consequently affects the cost of service in positive relation.
- Net profit was 12.16 million Baht, decreased by 12.73 million Baht or 51.14%, year on year.

Please be informed accordingly.

Yours sincerely,

(Mr.Sannpat Rattakham)

Managing Director